**SAP Ariba Practice lead**

**Location: Anywhere in the US with airport access**

Bizbrain Technologies is expanding its team in North America to offer to market very innovative service packages. The Team will serve customers in North America, Europe, and Latin America. The SAP Ariba Practice lead is responsible for aligning technology with business strategy and goals in SAP Supply Chain collaboration. He/ She will work directly with the clients gathering requirements to analyse, design and/or implement technology best practice business changes. He/ She is a Subject Matter Expert and known for deep functional or industry expertise and domain knowledge.

**Role**

***Practice Building***

* Contribute to the building and expansion of the SAP Ariba Supply Chain Collaboration (SCC) portfolio practice by managing the development and retention of knowledge and implementation tools and assets to standardize and deliver consulting services of high quality.
* Drive thought leadership blog and communication material to establish Bizbrain in the SAP ARIBA market as thought leader.
* Development of standardized delivery implementation templates.
* Maintenance of delivery repository for work product and practice aids.
* Develop support strategies and service offering for customers using SAP ARIBA.
* Contribute to growth and scaling the knowledge of the SAP ARIBA team at Bizbrain.
* Support the recruiting interviewing and onboarding process for new resources.

***Project Delivery***

* Independently handle complex implementation projects with Consulting focus in SAP ARIBA Supply
* Leading the team at onshore and offshore that are assigned to, in functional capacity as an Architect, adding value to the project and to the final deliverables.
* Responsible for the blueprint, design, implementation, testing, and go-live phase of a customer implementation project.
* Develop design techniques for Optimization based business scenarios.
* Demonstrate the ability to plan, run, and manage discovery workshops / meetings with external customers.

***Pre-sales Support***

* Responsible for defining the scope of a project / opportunities, estimating efforts and project timelines.
* Participate in RFP discussions and estimating implementation proposals, working closely with Sales Teams.
* Developing Proof of Concepts for SAP ARIBA.

**Required qualifications**

* Functional/technical proficiency with at least 5+ full lifecycle SAP implementations and 10+ years of industry and/or consulting experience
* At least 10 years of SAP experience implementing SAP Ariba SCC or SAP SNC with integration understanding of SAP IBP and S4 Procurement
* Experience defining systems strategy, developing systems requirements, designing and prototyping, testing, training, defining support procedures and implementing practical business solutions under multiple deadlines
* Adept at implementing technology-enabled business solutions for clients as part of a high-talent team and as a team lead or Project Manager
* Experience collaborating and developing client relationships, to develop new opportunities with clients, and identify engagement follow-on
* Strong project management, configuration and design skills
* Must have a demonstrated strong desire to excel and be committed to building eminence
* Travel percentage from 50% (usually) to 100% (in certain periods depending on projects).
* Bachelor’s degree or equivalent required
* Master’s degree preferred

**Company**

Bizbrain Technologies provides consulting services to Enterprises, with a particular focus on SAP customers or SAP prospects. SAP ARIBA fulfil future demand profitably with real-time supply chain management. Powered by in-memory computing technology within SAP HANA, this cloud-based solution combines capabilities for sales and operations; demand, response, and supply planning; and inventory optimization.